



## 浙江鸣飞新材料有限公司

**Zhejiang Mingfei New Materials Co., Ltd** 

To be the best supplier of paper cup materials

MINGFEI

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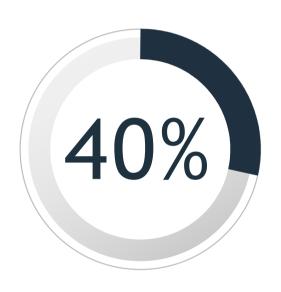


## Pains & Expectations



#### **MAKE BUSINESS LONG TERM**





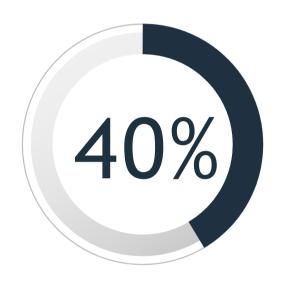


- 1. PAPER QUALITY
- 2. PRODUCTION QUALITY
- 3. PRINTING QUALITY



#### **SERVICE FAST**

- 1. PRICING FAST ACTION
- 2. COMPLAINING ACTION
- 3. AFTERSALES FAST ACTION



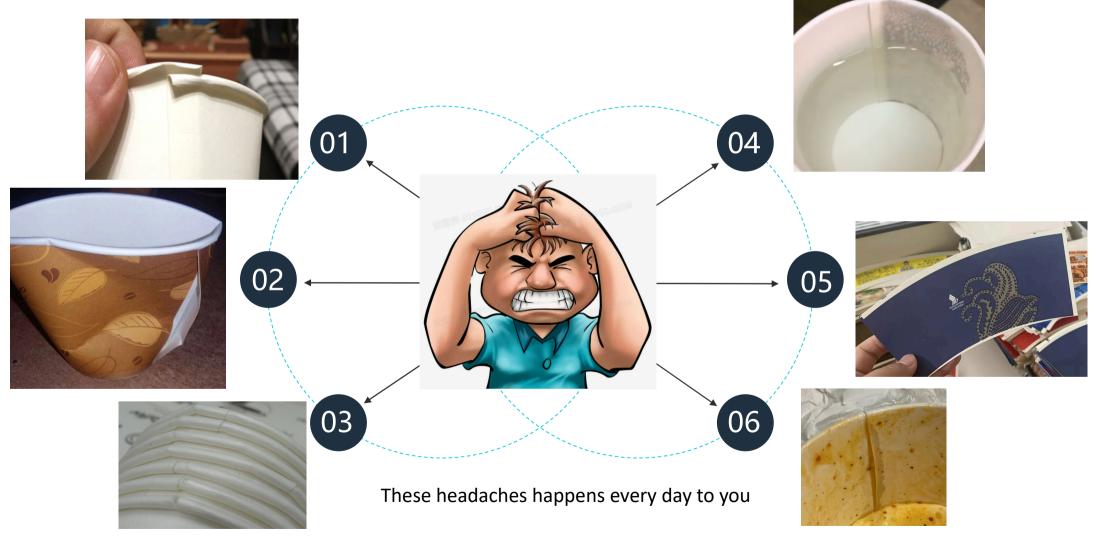
#### **PRICE SUPPORT**

- 1. PRODUCT PRICE SUPPORT
- 2. SHIPPING PRICE SUPPORT
- 3. SAMPLE SUPPORT





## **HEADACHES IN QUALITY**





### **PAINS IN SERVICE**



More than 60 days delivery time, missing busy season



A B

Refuse any compensation, losing your customers

Taking 2 days to respone, losing your business



F



No after-sales at all
Making you confused

No answering when problems happends, losing your customers



E

D



50~60 days sailing time, missing busy season



## **YOUR EXPECTATIONS**





Paper Impermeable

Side Sealing well

Without broken

Good Rolling

Diecut Correct

Coated firmly







Dlivery fast

One-hour Repone

Always answering

Undertake responsibility

Taking fast ship to send goods

Solve the problem honestly





# HOW CAN WE ACHIEVE THAT?



## **Achieve Expectations**



## **How to Achieve Quality**



## 1、PE COATED PAPER ROLL QUALITY CONTROL There is a completed S.O.P of PE coated paper roll quality controlling:

	PE coated paper roll for making paper cup/bowl/lunch box and so on.								
Sr#.	INSPECTION ITEM		QUALITY STANDARD REQUIREMENTS	REMARKS	PHOTO FOR REFERENCE				
1	Appearance	Surface	Without bright line, no bubble, no broken hole, and no impurities.	Regular Standard					
		Side cut	Even, clean, without deckle edge						
		End face	Even, and NOT Concave-convex						
		Connection	≦1 in Each roll, must be marked where the connection is.						
2	Corona Treatment	Printing side	At least 38 Dyne for the double PE printing side	Using Dyne pen to test	抽样检测 SAMPLING INSPECTION				
3	Size Width		Accordig to the width confirmed in PI, ±1mm is allowed.	Using ruler to measure	-				
4	PE	PE gsm	15gsm/18gsm	Take the PE off the paper, and weight it to test.					
		PE fastness	PE must be fully coated on the paper, can not be stripped.	Tear the paper to test					
	Packing	End cap	The core must be with end cap at each side for jumbo rolls	As per PACKING INSTRUCTION	10				
5		Roll Diameter	Rregularly between 1.1-1.35 meter for jumbo roll, 0.8-0.9m for bottom						
		Outer packing	Each roll packed by kraft paper firstly, and then by PE wrapping film, there must be a circular paper board at each end face.						
6			As per SHIPPING MARK	The state of the s					



## **How to Achieve Quality**



## 2. PAPER CUP FAN QUALITY CONTROL There is a completed S.O.P of paper cup fan quality controlling:

	PE coated paper roll for making paper cup/bowl/lunch box and so on.						
Sr#.	INSPECTION ITEM		QUALITY STANDARD REQUIREMENTS	REMARKS	PHOTO FOR REFERENCE		
	Appearance	PE coating side	Without bright line, no PE bubble, no broken hole, and no impurities.	a1			
1		Printing side	Die cut should be Even, clean, without deckle edge				
			clear printing, completed pattern printed, color deviation within 90% at least as sample.		200		
			Without paper powder on the cup fan				
2	Corona Treatment	2PE for printing	At least 38 Dyne for the glossy PE printing side (2PE coating)	Using Dyne pen to test	- 6		
3	Size	Dimension	As per diecut drawing, or as per fan sample, size ±1mm is allowed.	Using ruler to measure			
4	PE	PE gsm	15gsm/18gsm	Take the PE off the paper, weight it to test.			
10		PE fastness	PE must be fully coated on the paper, can not be stripped.	Tear the paper to test			
5	Packing	Docking	Pallet packing	Must be wrapped by PE film to avoid dust and moisture, at least 4 strings to make pallet packing strong, 1 ton/pallet	As per PACKING	1	
5		Carton packing	About 25~30kg/carton, with a PE bag inside, carton is made by at least 3-layer carton paper board.	INSTRUCTION			
6	Shipping Label or fan Sample (1) Each pallet must be with a label outside, showing item name, size, specification, weight, and so on. (2) Each carton put a piece of fan, to make it easy to see what design inside		As per SHIPPING MARK				



## **QC** System for material

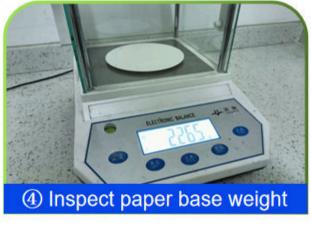
















## **QC System for PE coated roll**















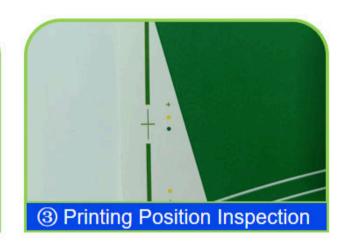


## QC System for paper cup fan

















## QC System for paper cup fan











#### **How to Achieve Service—Co-work**



#### There is a completed S.O.P of order processing to avoid any mistake/misunderstanding:

Order processing	Executive department	Documents	Description
Customer inquiry	Sales department Financial department	Quotation sheet	Make price and Send quotation
Price accepted	Logistic department	Sample Record/ Sample Survey	send samples for confirmation
No Order Review	Sales department/PMC department Purchasing department Produciton department Technology department	Order Review	To make sure the specifications/delivery time and so on.
Order Confirmed	Sales department Financial department	PI/sales contract, Banking copy	Sign PI/contract and send, Down payment received
Order Schadule	PMC department Purchasing department	Order Schadule Raw materials list	Make schadule for the order
Make Production	Produciton department	Production schadule	To start mass production
No Production Inspection	Produciton department QC department	1.Key Process Inspection Record     2.Process patrol inspection record     3. Final inspection report	Sales department must confirm printing color/design/packing/ with customer by photos/vedios before mass production
Godown entry	PMC department Produciton department	Godown entry	Store the qualified finished products into warehouse
Balance payment	Sales department Financial department	Blance payment Banking copy	Sales send final PI to customer, To receive balance payment
Book ship	Logistic department	Booking	To book the ship and container.
Loading container	PMC department Logistic department	Outbound delivery order	Loading container and ship Export customs decleartion
Send shipping docs	Sales department Logistic department	B/L, Commercial invoice, packing list, CO	Making shipping documents and send by DHL to customers( or Telex release)



#### **How to Achieve Service—Fast Delivery**



- > 3 PE coating machine, 3 Flexo printing machine, 7 diecutting machine, 2 sheet cutting machine.
- > 4500 tons output /month, in which 2000 tons are for export.





➤ 15000 m² area with 80 staffs, 70% of them with 10-year experience in the field of PE coated cup paper.









Large production capacity to make delivery time to be 20~25 days, so that your order can be finished fast.



#### **How to Achieve Service—Fast Shipping**





Loding from Ningbo port, FAST direct ship, so that you can get the goods much earlier.

#### DIRECT SHIP FAST SAILING

To HCM: 3~4 days

To Jarkata: 5~8 days

To Sohar: 14~20 days

To Jeddah: 15~17 days

To Riyadh: 21~25 days

To Dubai: 13~15 days

To Istanbul: 20~25 days

To Aqaba: 18~20 days

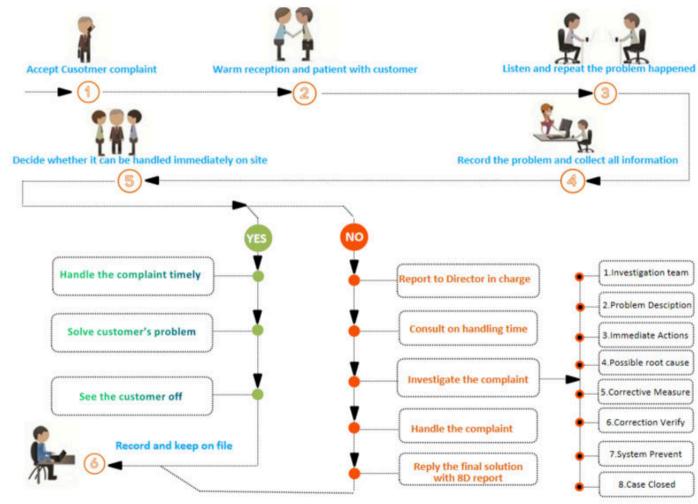
To Sokhna: 18~20 days

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#### **How to Achieve Service—After-Sales**





A professional after-sales system provided, so that it can help to win back your customers.



## **Achieve Expectations**







## IT IS Mingfei



## **Company Introduction**















- 1. With 15 Years PE coating experience, Specializing in paper cup fan, cup bottom roll, paper sheet, and PE coated paper roll.
- 2. About 80 staffs, 50 people are professional technicians, 70% of them has been in the field of PE coating over 15 years .
- 3. QS certified factory workshop 15000m<sup>2</sup>, SGS/FDA certified paper cup raw materials with 3 complete set of brand new production line and Quality Control System.



## **Company Introduction**



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- ➤ 4500 tons output /month, in which 2000 tons are for export.





> 15000 m<sup>2</sup> area with 80 staffs, 70% of them with 10-year experience in the field of PE coated cup paper.











#### Main Product—PE coated paper roll

02











01 QUALITY GRADE: High, Medium, Normal Grade

Capacity: 10000 tons/month
Width: 600mm~1300mm

SPECIFICATION:

Base weight(gsm):
150/160/170/180/190/210/230
/240/250/260/280/300/320

03 LOADING CAPACITY: 25~27 tons for 1x40HQ

PACKING: (1) Each roll wrapped by kraft paper and PE film

(2) With 3 inch or 6 inch core

(3) With polywood pallet loaded in container

**05** DELIVERY: 20~25days after down payment received



#### Main Product—Paper Cup Fan

03











01 QUALITY GRADE: High, Medium, Normal Grade

02 SPECIFICATION: -

Capacity: 2000 tons/month

Printing: flexo 1~6 color

Base weight(gsm): 150/160/170/180/190/210/230/240

250/260/280/300/320

LOADING CAPACITY: 25~27 tons for 1x40HQ

15~16 tons for 1x20ft

PACKING: (1) About 1 ton packed on a polywood pallet

(2) The rest to be packed in plastic woven bag

(3) With polywood pallet loaded in container

*05* DELIVERY: 30days after down payment received



### **Main Product—Paper sheet**











01 QUALITY GRADE: High, Medium, Normal Grade

02 SPECIFICATION:

Capacity: 3000 tons/month

Base weight(gsm): 150/160/170/180/ 190/210/230/240/250/260/280/300/320

Size: Width=450~1200mm Length=450~1200mm

03 LOADING CAPACITY: 25~27 tons for 1x40HQ 14~15 tons for 1x20ft

*O4* PACKING: (1) Sheets put on a polywood pallet.

(2) About 1 ton packed on the pallet

(3) With polywood pallet loaded in container

05 DELIVERY: 20~25days after down payment received



### **Main Product—Cup Bottom Roll**









01 QUALITY GRADE: High, Medium, Normal Grade

O2 SPECIFICATION: Width: 50~300mm

Diameter: 800~900mm

Capacity: 3000 tons/month

Base weight(gsm): 150/160/170/180/

190/210/230/240/250

LOADING CAPACITY: 25~27 tons for 1x40HQ

PACKING: (1) Rolls put on a polywood pallet.

(2) About 1 ton packed on the pallet

(3) With polywood pallet loaded in container

*05* DELIVERY: 20-25days after down payment received



### Main Product—Kraft Cup Paper

04







01 Base weight(gsm): 150/160/170/180/190/200/210/220/230/ 240/250/260/270/280/300/310/320

O2 SPECIFICATION: - Width: 600mm~1300mm

Core & Dia: Core=3 or 6 inch,
Dia=max 1200mm

Coated: 1PE & 2PE available

03 LOADING CAPACITY: 25~27 tons for 1x40HQ

PACKING: (1) Each roll wrapped by kraft paper and PE film

(2) With 3 inch or 6 inch core

(3) With polywood pallet loaded in container

05 DELIVERY: 25~30days after down payment received



#### **Main Product—Clay Coated Paper**











Dase weight(gsm): 190/210/240/280/300/320/330

02 SPECIFICATION:

Top side clay coated(shiny & smooth)

Other side is matt with PE coated

Width: 600mm~1300mm

Core & Dia: Core = 6 inch,

Dia=max 1200mm

03 LOADING CAPACITY: 25~27 tons for 1x40HQ

PACKING: (1) Each roll wrapped by kraft paper and PE film

(2) With 6 inch core

(3) With polywood pallet loaded in container

05 DELIVERY: 25~30days after down payment received



#### Main Product—FBB/C1S PAPER









01 Base weight(gsm): 215/235/270/295/325/350 etc.

02 SPECIFICATION:

Features: Non Food grade
Top side clay coated(shiny & smooth)
The other side is matt

Width: 600mm~1300mm

Core & Dia: Core=6 inch,

Dia=max 1200mm

03 LOADING CAPACITY: 25~27 tons for 1x40HQ

PACKING: (1) Each roll wrapped by kraft paper and PE film (2) With 6 inch core

(3) With polywood pallet loaded in container

**05** DELIVERY: 25~30days after down payment received

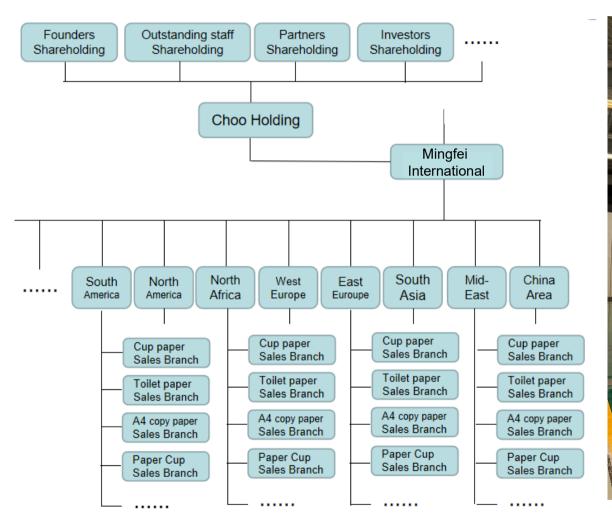


## **FUTURE**



## **FUTURE PLAN**











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ZHEJIANG MINGFEI NEW MATERIAL CO., LTD FACTORY OF PAPER CUP FAN/ROLL/SHEET











## THANK YOU